

InSight Intuitive Consulting

# Intuition in Sales

Part of the Series on *Intuition in Business*

*Author M Kay Robinson*



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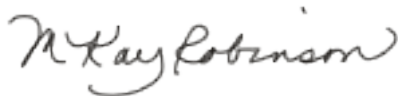
## Introduction to Intuition in Business

At InSight, we believe strongly in the value of using intuition as part of our business practice.

It is our goal to teach business owners and professionals techniques for using their intuition along with the basics of business strategies and their logic. This takes practice because we have been taught to use only our logic. We all have learned that approach limits our success.

If you would like information about our workshops and seminars for business owners and professionals please contact me.

Enjoy,

A handwritten signature in cursive script that reads "M Kay Robinson".

Kay Robinson  
InSight Intuitive Consulting

## Intuitive Techniques for Creating Sales & Clients

Your clients are intuitive and they can read you. What do you want them to perceive or pick up from you? Take the time to prepare for any important sales meeting (phone or in person). Do this first days or weeks before the meeting then again 15 minutes or more before the appointment. It will make all the difference.

- Take the Time to Meditate: Sit in a quiet and comfortable place.
- **Your Space:** Close your eyes and bring your attention onto yourself.
  - Be present. Bring your attention completely to the moment.
  - Notice how you are doing. What's on your mind? What energy is in your space?
  - Clear your mind and your space. Breathe, release & let go
  - Imagine (envision) how you want to be with your client. How do you want them to experience you and your energy?
- **Your Vision:** Imagine (envision) how you would like the meeting to go? See it clearly in your mind's eye.
  - Clear your thinking of any competing concepts until you can see if going precisely as you would like.
- **Setting the Space:** Prepare the physical space. Notice the energy of it. Clear the clutter. Make it comfortable and appealing.

Learn more about [meditation as a business tool](#).